FRYE FINANCIAL

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Jeffrey A. Frye
Owner/Financial Advisor
6345 N. Croatan Hwy., Suite 102
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Offerings Available

Investments

• Mutual Funds, Stocks, Bonds, Exchange Traded Funds (ETF's), US Treasuries, Precious Metals, Interval and Tender Offer Funds

• Unit Investment Trusts (UIT's), Structured Notes, Buffered ETF's, Options

• REITS, Alternative & Private Investments, Opportunity Zones

• Hedge Funds, Managed Futures, Non-Traded Preferred Stock, Limited Partnerships

• Private Equity, Private Debt

• Donor Advised Funds, Trust Services, Health Savings Accounts, College Savings Plans

• Oil and Gas Programs

• Cash and Cash Alternatives

Custody and Clearing Solutions

• Fidelity, Fidelity Institutional, Schwab, BNY Mellon/Pershing

Individual Savings and Retirement Plans

• Traditional IRA's, Rollover IRA's, Inherited IRA's (BCO), ROTH IRA's, Non-Deductible IRA's, Coverdell ESA's

Employer Sponsored Retirement Plans

• 401(k), Individual (Solo) 401(k), SEP, SIMPLE IRA, 403(b), SARSEP, Profit Sharing, Defined Benefit 457 Plans, Money Purchase Plans, Employee Stock Ownership (ESOP)

Insurance

Life Insurance

• Term, Universal, Variable Universal, Whole Life, Custom Tailored Policy Designs

Disability Insurance

• Disability Income, Business Overhead, Business Buyout, Long-Term, Short-Term Disability

Long Term Care Insurance

• Traditional, Hybrid, Life Insurance with long-term care rider

Medicare Insurance

• Traditional Medicare Supplements, Medicare Advantage Plans, Prescription Drug Plans

Annuities

• Fixed, Single Premium Immediate, Multi-year Guaranteed, Flexible Premium, Variable, Equity Indexed

Advanced Business Planning

• Executive Bonus Plans, Deferred Compensation Plans, Key Person, Buy/Sell, Succession Planning, Split-dollar Life Insurance, Group Carve-out Plans. Corporate Stock Options

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Client Engagement Options

SERVICES OFFERED	Platinum Level Planning Services	Gold Level Planning Services	Foundational Strategies
Core Topics	*	*	**Investment Services**
Financial Position Review	*	*	Portfolio Analysis
Cash Flow	*	*	Brokerage Products
Net Worth	*	*	Investment Advisor Services
Protection Inventory	*	*	
Basic Estate Review	*	*	**Insurance Services**
Goal Based Topics	*	*	Needs Analysis
Retirement	*	*	Protection Strategies
Education	*	*	Policy Design
Other Accumulation Goals	*	*	
Future Financial Position Planning	*	*	
Estate Planning	*	*	
Employee Benefit Review	*	*	
Investment Planning	*	*	
Income Tax Planning	*	*	
Specialized Topics	*		
Access to Advanced Planning Specialists	*		
Executive Benefit Planning	*		
Business Financial Planning	*		
Special Needs Planning	*		
Charitable Giving	*		
Divorce Planning	*		
Coordination with Outside Professionals	*		
CPA's, Accountants	*		
Attorneys	*		
Third Party Portfolio Managers	*		
Client Service	4 In-Person Meetings/Year 8 Monthly Virtual Meetings/Calls	2 In-Person Meetings/Year 2 Quarterly Virtual Meetings/Calls	One Time or Subscription
Fees for Service	$3,000 - $10,000 Initial $200 - $400 Monthly Ongoing	$1,000 - $3,000 Initial $50 - $100 Monthly Ongoing	Initial Consultation, Strategy Presentation $500 *See Asset Management Fee Schedule $35 Monthly Ongoing

***Asset Management Fee Schedule**

$100,000 - $249,999 1.30%
$250,000 - $499,999 1.20%
$500,000 - $999,999 1.10%
$1,000,000 - $2,499,999 1.00%
$2,500,000 - $4,999,999 0.90%
>$5,000,000 Commensurate with portfolio holdings and trading complexity. Typically: 0.60% - 0.80%

*Consulting available on an hourly basis where appropriate at the following rates; Financial Planner, $300 per hour, Administrative, $90 per hour